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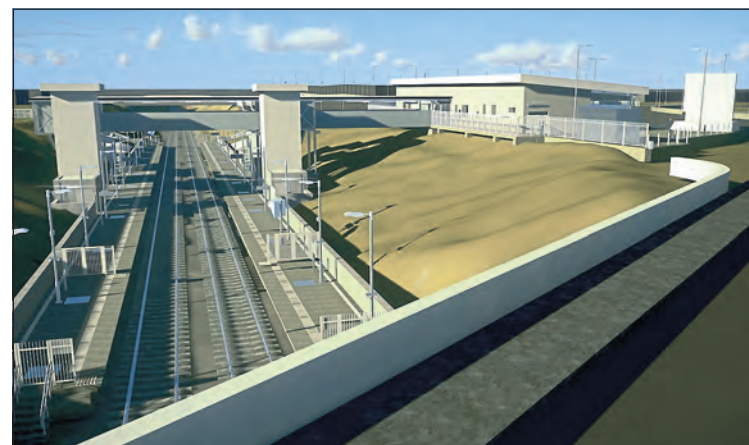
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MK Job Show Main Sponsor announced...

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For more information please visit the partners company websites to review specific opportunities or enquire direct with the project at: opportunities@ewralliance.co.uk



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Friday 27 and Saturday 28 March • centre:mk Milton Keynes

Hired at the MK Job Show

Jill, HR Resourcing Advisor FCO Services



Did you experience any challenges with your job search, prior to attending the MK Job Show?

When I began my job search, I saw an advert in MK Jobs Newspaper for the MK Job Show at centre:mk. I had applied to a number of different employers and registered with employment agencies recruiting HR Personnel but had not obtained a position. I thought this would be an excellent opportunity to personally hand in my CV and meet prospective employers.

Why did you decide to attend the MK Job Show?

Having recently relocated from the North East of England, I thought this would be an excellent opportunity to find out more about the job market in the South East and to hand my CV to the prospective employers who had stands at the event.

What position were you hired for at the event?

Human Resources Resourcing Advisor at FCO Services.

What attracted you to your current employer and what do you like about working for them?

I have always been interested in working for the Civil Service. I wanted to gain more valuable experience of working in another area of large-scale recruitment having previously worked in Recruitment for the NHS. I have really settled in well and the staff are so friendly. I am getting lots of job satisfaction from assisting our Hiring Managers to find the right people to work within our organisation.

What would you say to a Job Seeker considering attending the MK Job Show?

I would definitely recommend attending the MK Job Show. There was a wide variety of employers to talk to which appealed to all age groups. It was really good talking to people face to face as this gave me a good feel for the different organisations and the staff who work there. Make sure that your CV is fully updated and looks professional.

Robert Henson, WCSP Engineering Manager Lockheed Martin



Did you experience any challenges with your job search, prior to attending the MK Job Show?

No issues. I wasn't actively looking for a job at the time.

Why did you decide to attend the MK Job Show?

It was purely a coincidence that I happened to be shopping at John Lewis and I saw the MK Job Show was on. I decided to go and have a look to see what was on offer and it was then that I stopped by at the Lockheed Martin stand to have a chat – and it was one of the best spontaneous things I did!

What position were you hired for at the event?

After the event I was hired as an Engineering Manager at Lockheed Martin.

What attracted you to your current employer and what do you like about working for them?

Prior to joining Lockheed Martin, I had worked for my previous employer for nearly 17 years, so it was never going to be an easy decision to leave but I knew that I wanted to take on a new and exciting challenge.

In the short time that I have been with Lockheed Martin, I have already had a number of opportunities to learn something new and grow my skillset. Leaving my previous job to come and work for Lockheed Martin was definitely the right thing for me to do as it's opened up a whole new world of learning and exciting opportunities.

What would you say to a Job Seeker considering attending the MK Job Show?

Go to the show, talk to people and find out about the opportunities that are out there, you never know you may be surprised – I know that I certainly was!

Andrew Chilcraft, Deputy Childcare Manager Kids Play



Did you experience any challenges with your job search, prior to attending the MK Job Show?

Yes – lack of impetus or motivation. Job searching is an intimidating process!

Why did you decide to attend the MK Job Show?

I was nervous but decided to attend the MK Job Show as I needed to find a job. It was a few years ago, I needed to do some shopping but read about the MK Job Show at the centre:mk entrance and thought it might be a good idea to look. At first, I walked around the edge of the show and then after one lap I plucked up the courage to go in.

What position were you hired for at the event?

Out of School Club Childcare Practitioner for Kids Play.

What attracted you to your current employer and what do you like about working for them?

There were two childcare companies at the MK Job Show. Kids Play showed the most interest in me. I had worked in childcare before and held a childcare qualification, so this job was a close match to my previous job. I enjoy working for Kids Play as it keeps me on my feet and is never boring. They have a wide range of roles and hours available too.

What would you say to a Job Seeker considering attending the MK Job Show?

It's worth having a look around – a lot of professions are represented and you can find out about different jobs by talking to employers on their stands.

Jade Large, Assistant Service Delivery Manager Dawsongroup Plc



Did you experience any challenges with your job search, prior to attending the MK Job Show?

I found it stressful having to keep registering with agencies.

Why did you decide to attend the MK Job Show?

Not all employers are on job sites but when you do find them, it's difficult to access their careers pages and view their latest job opportunities. Attending the MK Job Show was a chance for me to physically speak to employees to get a better feel for the companies and their mission/aims.

What position were you hired for at the event?

I joined Dawsongroup plc as a Commercial Administrator. Since then, I have been promoted to their Assistant Service Delivery Manager.

What attracted you to your current employer and what do you like about working for them?

At the time I wasn't just looking for a job, I was still searching for a career. I remember speaking to Darren Knowles on Dawsongroup's stand and filling in the form of interest for any role and handing over my CV. It was nice to hear from Dawsongroup a few days after the event and I was invited in for an interview. I liked the fact that Dawsongroup had looked through my CV and ensured I was interviewed for a job role which suited me. Since being employed I have had numerous jobs which have enabled me to progress and gain promotions.

What would you say to a Job Seeker considering attending the MK Job Show?

GO!!! Even if you don't think you would like another job or need another job it is great to see what is out there and available to you.

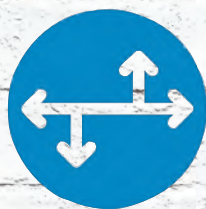


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Being a...

“However, I have met an architect, a solicitor, a fashion student, a psychologist, a nurse, a primary school teacher, business owners and many others...”



'social entrepreneur'

I became a 'social entrepreneur' five years ago when I launched Access Ambassadors to enable deaf and hard of hearing people to access services and employment. I did this by setting up British Sign Language (BSL) classes. Within two years we were able to expand our offer to include the first Level 3 BSL course in Milton Keynes - others had tried but failed. In the same year, I was honoured to be nominated and awarded the MK50 diversity and equality award - it felt wonderful to get public recognition from students and community members for the work that we do at Access Ambassadors.

Employability projects

So far, the courses have helped us run employability projects, social events and other projects, including our current 'Tech and tea' project which aims to help deaf and hard of hearing people become more 'tech-savvy'.

What I love most about my work is seeing pre-conceptions break down. Many people think deaf people can only work in a limited number of roles.

However, I have met an architect, a solicitor, a fashion student, a psychologist, a nurse, a primary school teacher, business owners and many others, all of whom are deaf. In fact, one of our committee members is the head of a school department and another committee member has recently worked with an astrophysicist to create new BSL signs for astronomical terms to describe the universe, so we have a number of talented people right here in Milton Keynes!

Don't be defined by others' view of you

Fundamentally, we all want the same things regardless of whether we are hearing, deaf or different in some other way. We all want to have a good life and we are more similar to each other than we realise. For any young person, I would say don't be defined by someone's view of you - there are lots of people who have found a job they love, despite limitations and in doing so, have proved others wrong. In fact, seeing the world a little differently to others can be a strength, just look at Richard Branson or Bill Gates.

My advice to anyone looking for work is to be open-minded and look for opportunities that might be a potential future career. We have had many sign language students who have changed career and become sign language interpreters. It's a career with purpose and is very rewarding.

Be enthusiastic

My other piece of advice is be enthusiastic - a person's enthusiasm shines through in many situations and employers want people who are motivated to do a job to the best of their ability. As an employer, I consider myself lucky to have a great team who are enthusiastic about what we do. My team are also incredibly supportive of each other, our customers and our deaf clients.

As we move forward in 2020, we are going 'digital' and moving a lot of our services online. This is an exciting time for us and we look forward to expanding our services, creating more employment opportunities and meeting more wonderful people from MK.

Debbie Jakeman
Director



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LOCKHEED MARTIN



Lockheed Martin, a leading-edge global defence and technology company gives insights into its work environment and how to get hired...

World-wide the Lockheed Martin corporation employs around 110,000 people across a vast range of job roles, specialisms, professions and skills. "Our people are our most valuable asset and our key to success", said **Gemma Fossey**, Head of Talent, UK, Europe and Middle East.

With over 80 years of operating in the UK, the company has built a long-standing relationship with the UK Government and become a strategic partner to the UK armed forces. The organisation's UK presence has grown vastly over the decades, making it a major contributor to the UK economy; helping create prosperity through creating jobs and developing core capabilities unique to the UK.

What does Lockheed Martin do in the UK?

The organisation is most famously renowned for its state-of-the-art F-35 fighter jet with modern stealth technology making it the only one of its kind in the world.

But there's lots more to Lockheed Martin than the impressive fighter Jet. In the UK, the company has a broad portfolio of key technologies and capabilities which it is continuously advancing; from mail sorting technology, through to land warfare capabilities and helping to build the UK's first commercial spaceport.

The high-tech company's innovations and partnerships are critical in solving some of the world's most complex challenges.

Why would you choose to start your career with Lockheed Martin?

Speaking to Alice Mallen, HR Director for the UK, Europe & Middle East, we wanted to delve into what makes Lockheed Martin such an attractive prospect, and more so, what is it that has seen this leading-edge defence company retain its people for decades.

"Here at Lockheed Martin, not only in the UK, but world-wide, our people are our differentiator. They are what make us stand apart from competition: bringing passion, dedication and professionalism that makes us a world-leading company at the forefront of technological and scientific advancement.

"Our people are the key to our success, and that's why we invest in our employees, their work environments and their professional development."

"We have employees that have been with the company for 30, even 40 plus years, and some of these individuals have great progression stories to tell; literally from the Factory Floor to Leadership."

The organisation's world-class Early Careers Programme is one of the best across industry, Alice tells us. It's designed around progression and talent development.

Through the Early Careers route, young people are provided with a personalised career development plan which supports their growth and career progression through the early years.

The diverse and inclusive organisation offers exciting careers for apprentices, placement students, graduates and experienced professionals alike.

The organisation is committed to inspiring the

next generation through its Outreach Programme which engages young and older children in Science, Technology, Engineering and Maths (STEM) related activities demonstrating the exciting opportunities a career in STEM can bring.

Its partnership in STEM education helps to inspire the next generation of engineers, scientists, technicians and even astronauts. Across the country, Lockheed Martin is working to promote exciting career opportunities to young people, with a real focus on space exploration, aviation, engineering and cyber-skills.

Employment benefits

The organisation promotes a flexible working environment and champions diversity and inclusion across its workforce. The company is totally committed to a policy of equal opportunity and clear career progression.

Lockheed Martin encourages its employees to lead full and balanced lives, both on and off the job. The company offers a range of market-competitive benefits and has a number of employee recognition initiatives to acknowledge individuals and teams for their outstanding achievements and contributions to the business.

In addition to a competitive salary, Lockheed Martin UK offer a generous benefit package designed to meet its employee's lifestyle needs:

- Annual leave – offering 25 days holiday plus bank holidays
- Flexible working – 9-day fortnight with every second Friday off
- Employee recognition schemes
- Generous pension scheme
- Salary sacrifice scheme
- Private medical cover
- Employee life assurance
- Employee discount scheme – Including an attractive range of retail, holiday and leisure discounts
- Wellbeing support – includes occupational health service, employee assistance programme and annual flu vaccinations
- Additional voluntary benefits available to support employees and their families

Top Tips for Getting Your CV noticed



It's really important for candidates to make their CV stand out from the crowd by highlighting the relevant skills for the role at the top of the CV – use the top of the page as your 'sales pitch' – tell the company why you are the best fit for the role, and don't forget to focus on the soft skills too – a personality fit is just as important as a skills fit.

- ✓ Tailor your CV to the role
- ✓ Bring out your key skills and experience relevant to the job
- ✓ Proofread your CV; check for mistakes and get someone else to read it too
- ✓ Format and presentation **are** important; make it easy to read and follow
- ✓ Include role specific key words

Landing that Job with Lockheed Martin

Are you passionate about making a difference to the lives of others? Do you want to go on a journey that is not just about solving problems the world faces today, but looking at how advancing technologies and capabilities that will help to solve problems for decades to come? Do you want to look beyond the edge of Earth and into outer space? If so, then a career at Lockheed Martin is where you can be part of all of this and more.

Head of Talent Gemma Fossey tells us just how you can get hired.

"Making a great first impression is so important, and it all starts with the cover letter and CV. Show passion, make your words stand out and tell us exactly why you want to be part of Lockheed Martin and what you will bring to the organisation.

"Use emotive and expressive language and bring in key words relating to the role. And most importantly do your research – this is so important as recruiters can instantly tell those applicants that have done their research – this really does make a difference and will help you stand out from competition.

"More and more employers are looking for a personality fit as well as a skill fit. At Lockheed Martin it's really important for us to bring in people who will align to our values of doing what's right, respecting others and performing with excellence, and fit in with our diverse and inclusive culture.

"If you believe you have what it takes to be part of our talented workforce, and embrace every challenge with the determination to succeed, then we want to hear from you. Visit our website (www.lockheedmartin.com/ukcareers) where you'll be able to browse through our current roles and see if there is one that is right for you. Then simply upload your CV and submit your application.

"Alternatively come and see us at the upcoming **MK Job Show 27th – 28th March** at the **centre:MK** outside John Lewis, where our hiring managers will be looking forward to talking to candidates about the exciting opportunities available across our UK sites and sharing helpful hints and tips about our recruitment process and how we can help you get your career started with Lockheed Martin."





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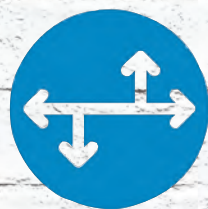


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